

## Meet the Team

### Georgia Sulkowicz - Consultant



Georgia has extensive experience within the recruitment industry and over the past 5 years has recruited roles for Office, Industrial and Finance staff. Her last role also included Account Management with one of Australia's largest banks.

One of Georgia's main strengths is her ability to build rapport and relate to both Client and Candidates on all levels, as well as deliver premium service on any task she undertakes.

Georgia's passion for recruitment and unique selection of some of the finest candidates, guarantees both client and candidate an experience that benefits all.

Her continual quest to deliver a top quality service ensures that Georgia maintains exceptional standards in all aspects of the Recruitment process.

## Interview with a Credit Manager

Here's what Fabian Sommariva, Credit Manager, Talent2 had to say...

### What Do You Like About Your Job?

The fact that every day presents a new challenge as our multi faceted global business continues to grow both through acquisitions & organically. Finding new solutions to cater with our growth requires not just a credit management focus but also a business and systems process focus.

Being a global organisation requires a much broader understanding of corporate law and an understanding of the different cultures within each country.

### How Did You Reach Your Current Position?

Was approached by Margaret Irish (Credit Recruitment Parramatta office Branch Manager)

### What Is The Best Part Of Your Job?

Finding solutions to the everyday challenges and watching my team grow in knowledge and become integral parts of our business.

### Career Highlights Are .....

The development of my direct reports and then seeing them take the plunge into management roles of their own, it's a satisfying reward!

### Are There Any Special Interests You Would Like to Pursue?

One day swim the English Channel

### What Are You Currently Reading?

A Fortunate Life- AB Facey

### What is your Favourite Holiday Destinations?

Sengigi Beach -Lombok Indonesia

### If you could invite 2 famous people to dinner who would they be?

Cyril Rioli & Buddy Franklin (Hawthorn AFL footballers)

### If I Won Lotto I Would .....

Grab my closest friends charter a plane and head to Sengigi Beach and "party like its 1999"

## MARCH TEMP OF THE MONTH!

### Congratulations to Terri-Ann

Terri's manager states that she is "bright and bubbly and has a great work ethic. She always meets our tight month end deadlines and is a great support to me" Thank you for being such an asset to our client, keep up the good work!

## Companies look beyond short-term slowdown...

Businesses are sticking by expansion plans despite slowing demand and falling profits, a sign that unemployment is likely to fall. A survey conducted recently by the National Australia Bank suggested that the economy lost significant momentum even before last months floods and cyclone Yasi hit which implies the subsequent rebound in activity will come from a lower base. While businesses did lose significant profits throughout 2010 firms are looking beyond the short-term slowdown in the economy and are planning to increase capacity in anticipation of acceleration in demand.

Although demand for workers has softened in the short term, the measure of employment in the next 12 months is very strong. Unemployment rate is also likely to drop from 5% to 4.5% by the end of the year which is 18 months earlier than what the Reserve Bank forecasted.

This robust outlook is encouraging to a market that has already suffered so much in such a short amount of time – this will also have a positive effect on investments moving forward as well as increase our confidence in the economy.

*Summary of article from Financial Review dated 23.2.11*

## Social Media Savvy...

According to the Nielsen 2010 Social Media Report over 9 million Australians now interact via social networks, suggesting that Australians are social media savvy in their personal lives. However, data released by Linked In reveals a staggering 60% of professionals surveyed to not use social media channels when it comes to advancing their careers-despite 87% believing an online profile would help their professional advancement.

Of the people actively seeking job opportunities the research found that only a quarter were successful in changing jobs via social media methods.

## Keep us in the Loop!

Are you thinking of changing jobs?

Have you updated your resume?

Have you given us your new Phone/Address/Email details?

Have you gained new qualifications/Skills?

If you answered yes to any of the above please send us your updated details to [info@creditrecruitment.com](mailto:info@creditrecruitment.com).

## 2011 AICM News & Events

- |          |   |                |
|----------|---|----------------|
| 3 March  | – | PPS Training   |
| 15 March | – | City Breakfast |
| 25 March | – | Golf day       |

For more information on the AICM and the above events - visit the ICM website: [www.aicm.com.au](http://www.aicm.com.au)

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